



**Exponent**<sup>®</sup>  
Engineering & Scientific Consulting

## Eugene Oktyabrskiy

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### Professional Profile

Eugene Oktyabrskiy is a Business Development Manager for Exponent. He has more than a dozen years of experience building lasting customer relationships and finding new lines of growth for companies. His primary focus at Exponent is to help clients solve complex problems by learning about their businesses and connecting them to the experts who are best equipped to support them.

Before joining Exponent, Eugene was helping utilities across North America with difficult workforce development and training challenges. Eugene's broad experience includes supporting and expanding clients in finance, life sciences, heavy equipment, telecom, and IT. His drive to provide value and an excellent customer experience at every interaction has led him to success throughout his career and is now helping shape the business development model at Exponent.

Eugene's other experience includes supporting early-stage companies with their business development strategies, founding and growing an company in health and fitness, and advising fundraising for start-ups.

### Academic Credentials & Professional Honors

B.S., Kinesiology, California State University, Northridge, 2010